



Acquisition Research Program:
Creating Synergy for Informed Change

Acquisition Research Program How it works!

Karey L. Shaffer, MBA
Research Associate & Program Manager



RADM Greene (Ret.) works with DoN/DOD sponsors to bring in funding to support student and faculty research efforts. When projects are complete, he delivers quality research reports back to the sponsor.



Acquisition Research Program Goals

- **Position NPS as a recognized leader in defense acquisition research.**
- **Establish NPS acquisition research as an integral part of policy-making for Department of Defense officials.**
- **Create a stream of relevant information concerning the performance of DOD Acquisition policies with viable recommendations for continuous process improvement.**
- **Prepare the DOD workforce to participate in the continued evolution of the defense acquisition process.**
- **Collaborate with other universities, think tanks, industry and government in acquisition research.**



Acquisition Research Program Portfolio

- FOA: 10-15 Grants issued to Universities/Think Tanks each year
- ARP: 10-20 NPS-wide Faculty Research Projects funded each year
- Student ARP: 60-80 Students each year. ARP provides:
 - Edit/Transcription service
 - Travel funding
 - Topics
 - Research POCs



Big “A” Defined/Themes

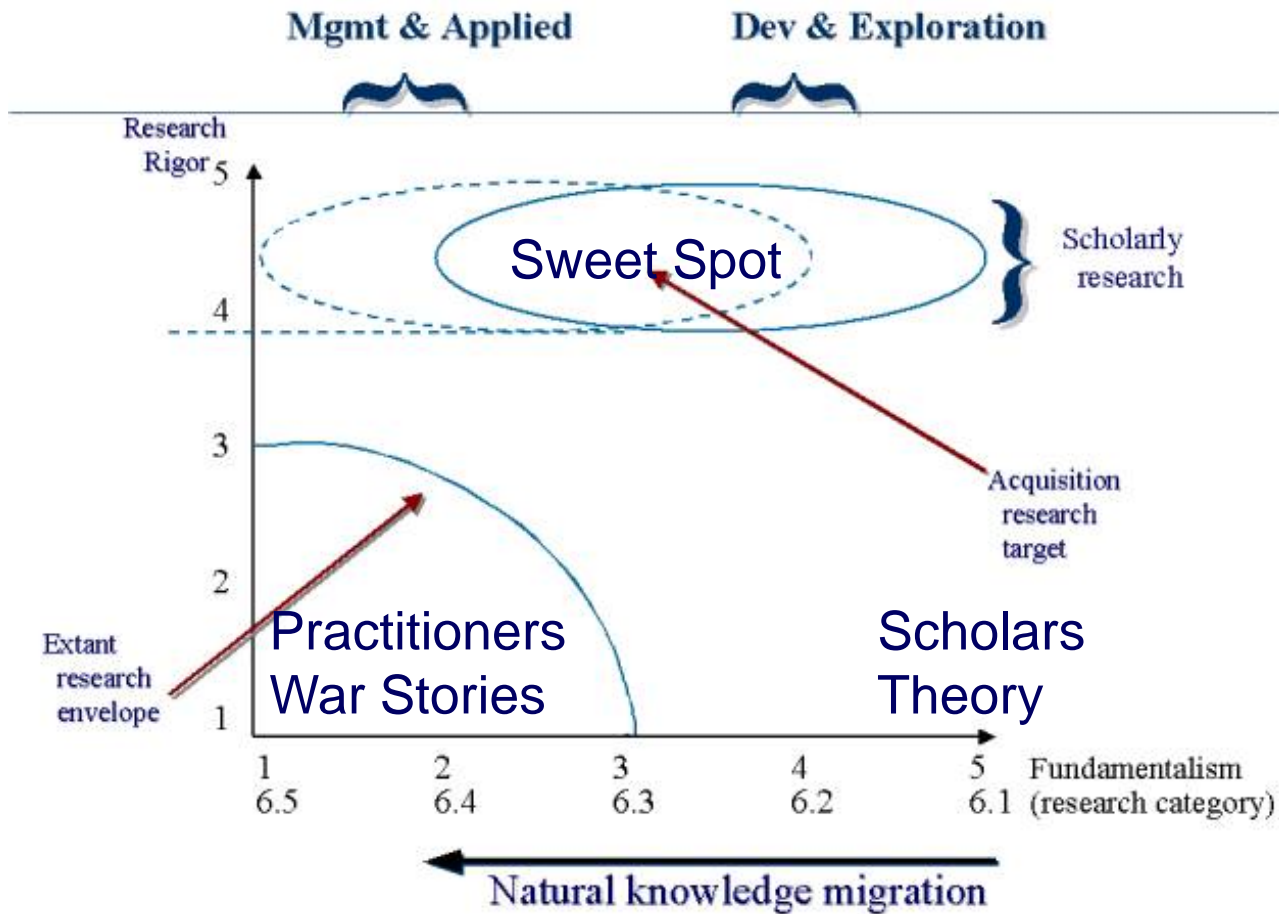
The phrase “**defense acquisition management & policy research**” refers to investigations in all disciplines, fields, and domains that

- (1) Are involved in the acquisition of products and/or services for national defense, or;
- (2) Could potentially be brought to bear to improve defense acquisition.

It includes but is not limited to **economics, finance, financial management, information systems, organization theory, operations management, human resources management, and marketing**, as well as the “**traditional**” acquisition areas such as **contracting, program/project management, logistics, and systems engineering management**.



Acquisition Research Space



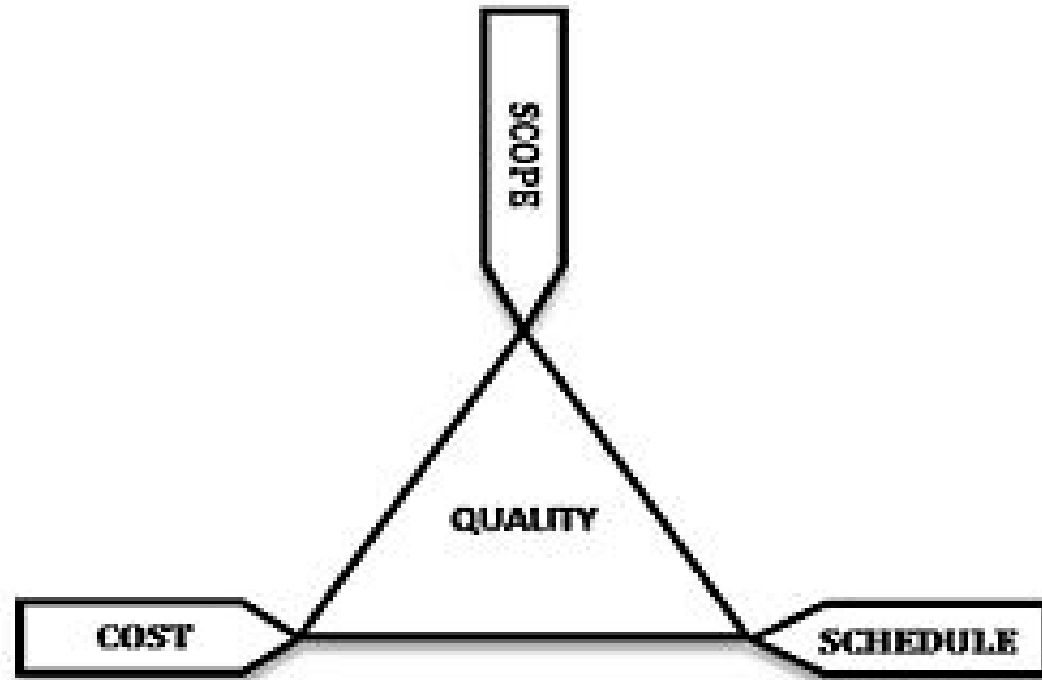
DOD Research Scale applied to hard sciences

Source: Mark Nissen, Keith Snider, David Lamm, Naval Postgraduate School , 1998



Project Management Triangle (Triple Constraints)

One Side Cannot Change without Affecting the Others

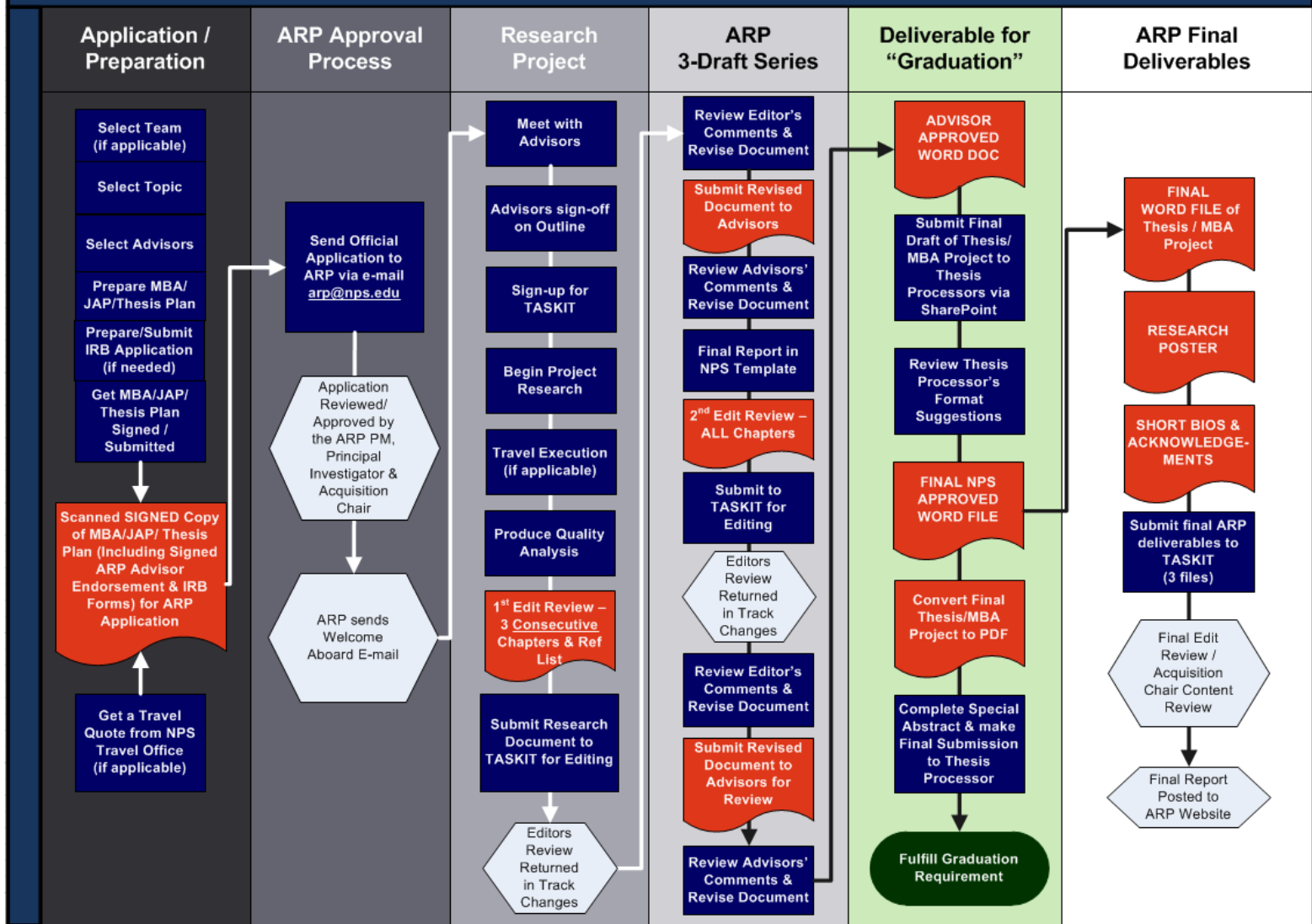


Graduate Student Acquisition Research Program (ARP)

General Timeline & Milestones					
Milestone	Graduating Class				
	December 2017	March 2018	June 2018	September 2018	December 2018
1. Program Application Submitted	30 May 2017	28 Aug 2017	27 Nov 2017	26 Feb 2018	29 May 2018
2. Travel Complete	14 Jul 2017	13 Oct 2017	12 Jan 2018	13 Apr 2018	13 Jul 2018
3. Data Collection Complete	31 Jul 2017	31 Oct 2017	26 Jan 2018	27 Apr 2018	30 Jul 2018
4. 1 st ARP Edit Review: 3 Chapters Submitted	28 Aug 2017	15 Dec 2017	26 Feb 2018	25 May 2018	27 Aug 2018
5. 2 nd ARP Edit Review Submitted	29 Sep 2017	16 Jan 2018	30 Mar 2018	29 Jun 2018	28 Sep 2018
6. NPS Research Completed	30 Oct 2017	13 Feb 2018	27 Apr 2018	27 Jul 2018	29 Oct 2018
7. ALL ARP Deliverables Complete	27 Nov 2017	2 Mar 2018	25 May 2018	27 Aug 2018	26 Nov 2018
8. Graduation	15 Dec 2017	30 Mar 2018	15 Jun 2018	21 Sep 2018	14 Dec 2018



Graduate Student Acquisition Research Program (ARP)_REV 9



ACQUISITION RESEARCH PROGRAM
GRADUATE SCHOOL OF BUSINESS & PUBLIC POLICY
NAVAL POSTGRADUATE SCHOOL

Key:

- Student Document
- Student Action
- ARP Action
- Final Product

Program Benefits

- 20 hours for editor support per research team (~ \$1,000 value)
- Travel funding
- Transcription support
- Research poster featured at the Annual Acquisition Research Symposium in May
- Your research project is included in the body of knowledge on our program website www.acquisitionresearch.org



Program Expectations

- Produce publishable research
- **Research report is written for “Public Release, Unlimited Distribution”**
- Meet your Project Deadlines
- Complete ALL ARP deliverables prior to graduation (WORD File, BIOS, POSTER).
- Research Competition Goal - 2 months prior to official NPS graduation



Resources

- ARP Student Page / Handbooks:
<http://www.acquisitionresearch.net/page/view/students/>
- TASKIT: <http://taskit.acquisitionresearch.net/home/>
- Thesis Processing:
<https://my.nps.edu/web/thesisprocessing>
- IRB: <http://www.nps.edu/research/IRB.htm>
- DAMIR: <http://www.acq.osd.mil/damir/>



How to get involved!

Submit your ARP Application to ARP@nps.edu

- Cover E-mail with a PDF attachment
 - Signed MBA/Thesis Plan
 - Travel Estimate from DTS (if applicable)
 - Signed IRB Check List
 - Signed ARP Advisor Endorsement Form



Join Us! May 9-10, 2018

15th Annual Acquisition Research Symposium

www.researchsymposium.org

