

## **Greer, Nadia Contractor, Coastal Management Solutions**

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**Subject:** FW: ARP Application ICO LCDR Eom, LCDR Bing, Maj Huddleston - Adv. R. F. Mortlock, C. K. Pickar - Curr 815 (ACM) - Grad Jun 2019

SAMPLE – Cover email for the ARP Application sent to [ARP@nps.edu](mailto:ARP@nps.edu). Note the Subject line. This email is an actual email; it is not part of your attachment.

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**From:** Eom, Jeffrey (Jeff) (LCDR) <jjeom@nps.edu>

**Sent:** Monday, October 15, 2018 6:18 PM

**To:** GSBPP Acquisition Research Program <arp@nps.edu>

**Cc:** Bing, John (LCDR) <jrbing@nps.edu>; Huddleston, Michael (Mike) (MAJ) <mhuddles@nps.edu>; Mortlock, Robert (CIV) <rfmortlo@nps.edu>; Pickar, Charles (CIV) <ckpickar@nps.edu>

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Dear Acquisition Research Program Office,

I'm respectfully requesting acceptance into the Acquisition Research Student Program. Attached is the signed proposal and travel estimates.

**Title:** Comparison of Acquisition Efficiency on Subsistence Contract Management between the US and Japan

**Objectives:** The objective of this thesis is to identify and develop efficient acquisition process for managing subsistence (food) contract by comparing the United States and Japan. This will be accomplished by reviewing subsistence procurement process, contract management, and budget spending by the Navy and Army of the United States with respective Japanese Self Defense Forces. Through this analysis, metrics will be developed that can measure which country's acquisition system is more efficient in terms of cost, schedule, and/or performance when it comes to subsistence. Due to the difference in operational commitment, this thesis will focus on dynamic operational environment in the Pacific theater.

**The Project will:**

- Consist of a literature review on available contract management data and its process for food procurement between the US and Japan
- Develop a conceptual efficient contracting management process

**Summary:** This research explores an option to identify and develop efficient acquisition process using metrics and/or a framework flow that can be used to compare acquisition efficiencies between countries.

**Students:** LCDR Jeffrey Eom, LCDR John Bing, and Maj Michael Huddleston

**Graduation:** June 2019

**Curriculum:** 815 Acquisition and Contract Management

**Advisors:** Lead Advisor Professor Dr. Robert Mortlock / Co-advisor Dr. Charles Pickar

**Support Requested:** Editorial and transcription services, Funding

**Total Travel Budget Requested:** \$8,000 (estimated) for three travelers

- Travelers: LCDR Jeffrey Eom, LCDR John Bing, and Maj Michael Huddleston
- Estimated Travel dates/locations: 9-14 December 2018/ Japanese Self Defense Force Headquarter in Japan
- Purpose: We plan to conduct interviews and collect required data
- Airfare: \$2,923.89
- Lodging: \$1,350.00
- M&IE: \$3,064.50
- Taxis: \$180.00
- Local transportation on TAD: \$420.00
- Currency conversion fee: \$60.00

Thank you very much for your consideration and support.

V/r,  
LCDR Jeff Eom, SC, USN, CFCM  
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Graduate School of Business and Public Policy  
U.S. Naval Postgraduate School  
Email: [jjeom@nps.edu](mailto:jjeom@nps.edu)

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