



PRINCIPLES OF DEFENSE PROCUREMENT & CONTRACTING IN-RESIDENCE COURSE MASL P159202

Overview: The International Defense Acquisition Resource Management Program (IDARM) offers a two-week in-residence course entitled “Principles of Defense Procurement and Contracting,” at the Naval Postgraduate School, Monterey, California. This course provides a practical examination of defense procurement and contracting issues. It includes a comparative analysis of the United States and other models of contracting. Participants examine the methodologies that ensure needs based requirements, work in groups to develop and issue requests for tender and apply reasoned decision making in supplier selection. Post award contract management is also discussed during the course. Additionally, international best practices are examined along with the challenges associated with institutionalizing efficient and effective procurement systems.

Objectives:

1. Provide course participants with an understanding of the fundamental concepts and challenges associated with national and global defense contracting and procurement.
2. Examine requirements definition and tendering and sourcing methodologies with a focus on the characteristics of efficient and effective contract and procurement systems.
3. Assist countries in their efforts to develop and institutionalize transparent, efficient and effective contract and procurement systems.

Topics: Topics include transparency, ethics, procurement policy, acquisition planning, source selection methods, contracting for services, payment considerations, performance and delivery issues, contract administration and closeout.

Faculty: The course is taught by resident faculty from the School of International Graduate Studies and Graduate School of Business and Public Policy. Faculty lectures are augmented by presentations from distinguished practitioners who are subject matter experts in various topics within defense procurement and contracting.

Participants: This course is designed for international military officers and civilian equivalents of grades O4-O6 who directly or indirectly contribute to procurement and contracting from a policy or operational perspective. Examples are materiel planners, requirements developers, end users, contract managers, analysts, tender evaluators, contract negotiators and source selection decision makers. Countries are encouraged to nominate more than one participant. Early programming is encouraged as course quotas are limited to 25 participants.

Course Dates: The course is offered in March and November (fifth quarter event) of each year. Participants shall plan to arrive at the Monterey Regional Airport (MRY) on the Saturday prior to the course start date and depart on the Saturday after the course end date. This two-week course can be exported and customized given a country’s specific requirements. In-country MASL is P309131.

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