

## **PETER D. BERTELSEN**

Senior Lecturer

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Mr. Peter D. Bertelsen is a senior lecturer of management for the Defense Resources Management Institute (DRMI). The DRMI is a Department of Defense sponsored education component of the Defense Security Cooperation Agency (DSCA)'s Defense Security Cooperation University (DSCU), located at the Naval Support Activity Monterey (NSAM) in Monterey, California. He earned a B.A. in history from the University of California at San Diego (1992) and an M.B.A. in international management from the Thunderbird School of Global Management (2001). He joined the DRMI faculty as a lecturer of management in October 2013. In addition to his teaching responsibilities, he serves as the DRMI's international programs and funds manager. Previously, he served as an education associate and a program manager (contractor) in the Naval Postgraduate School (NPS) Program Office for the U.S. Partnership for Peace Training and Education Center (USPTC) and the Global Public Policy Academic Group where he developed and managed security cooperation programs (workshops and short courses) engaging NPS faculty to address U.S. Combatant Command (COCOM) objectives in partner nations. He has taught in partner capacity building, defense institution building, and defense resources management programs in more than 18 partner nations. Prior to government service, he spent more than 18 years in program management roles, most recently with a regional economic development corporation in southwestern Montana, where he worked with federal, state, and local governments in managing multi-million-dollar community development revolving loan funds and a management consulting program focused on assisting high growth potential organizations with planning and strategy development. Having lived in both Spain and Denmark, he is conversant in Spanish and Danish. He was promoted to senior lecturer in 2021.

### **EDUCATION**

M.B.A. International Management, Thunderbird School of Global Management, Phoenix, AZ, 2001

B.A. History, University of California at San Diego, La Jolla, CA, 1992

### **PROFESSIONAL HISTORY**

Senior Lecturer, Management, Defense Resources Management Institute, Naval Postgraduate School, Jul 2021-present.

Lecturer, Management, Defense Resources Management Institute, Naval Postgraduate School, Oct 2013-Jul 2021.

Education Associate, Program Office of the U.S. Partnership for Peace Training & Education Center, Naval Postgraduate School, Jan 2012-Oct 2013.

Project Manager, General Dynamics Information Technology, Inc., Supporting the Program Office of the U.S. Partnership for Peace Training & Education Center, Naval Postgraduate School, Jan 2010-Jan 2012.

Executive Director (Interim), Gallatin Development Corporation (doing business as Prospera Business Network), Aug 2009-Dec 2009.

Program Director, Gallatin Development Corporation (doing business as Prospera Business Network), Apr 2007-Dec 2009.

Program Director, Small Business Development Center, Gallatin Development Corporation (doing business as Prospera Business Network), Sept 2006-Apr 2007.

Marketing Consultant (freelance), Jan 2005-Sept 2006.

Project Manager, HobNob Press, Jul 2003-Jan 2005.

Advertising Manager, Ornament, Inc., Apr 1996-Feb 2000.

Subscription Manager, Ornament, Inc., Aug 1994-Apr 1996.

Book Seller, Book Works, Jun 1992-Aug 1994.

## **PUBLICATIONS**

### **Technical Reports**

Bertelsen, P.D. (2018). *The Security Cooperation Process: Assignment, Vetting, and Screening of International Participants* (NPS-DRMI-20-002). Naval Postgraduate School.

<https://hdl.handle.net/10945/66228>

Bertelsen, P.D. (2020). *A Summary of Scholarly Research on the Efficacy of Distance Learning (DL) Relative to Traditional Classroom Learning* (NPS-DRMI-20-001). Naval Postgraduate School.

<https://hdl.handle.net/10945/66163>

**TEACHING INTERESTS**

International management and public policy, defense management, human capital resources management, organizational behavior and decision making, and cognitive errors and biases

**CURRENT RESEARCH INTERESTS**

International/global management and public policy, inter-organizational relationships and collaboration, resources and financial management, and blended/online/virtual learning best practices